

First, ask yourself: who do you know that is:

- Well-respected
- Well-liked
- Successful
- Hard working
- Self-motivated
- Entrepreneurial
- Influential
- Money motivated
- Career oriented

Who do you know that wants to:

- Get out of Debt
- Reduce Financial Pressure or Stress
- Buy a New Home, a New Car, or both
- Take a Family Vacation
- Put their Children in Private School
- Be a Better Provider for their Family
- Secure their Financial Future
- Own their own Business
- Be their own boss
- Supplement their current income
- Make a Career Change
- Leave a Legacy for their Family

By continuously adding names to your list, you will never run out of people.

Go through each of the following pages and write down or type up the names and telephone numbers of everyone who applies to the following categories. You will then want to share this list with your Sponsors and Upline Enrollers and set up meeting.

Family Members

Parents
 Grandparents
 Brothers
 Sisters
 Aunts
 Uncles
 Cousins
 Brother-in-Laws
 Sister-in-Laws

Who do you know who is a(n)...

Accountant
 Aerobics Instructor
 Alterations - Clothing
 Ambulance Driver
 Answering Service
 Antique Dealer
 Appraiser
 Architect
 Attorney
 Auctioneer
 Auditor
 Baby Sitter
 Baker
 Banker
 Barber
 Bartender
 Beautician
 Blueprinter
 Bookkeeper
 Bus Driver
 Business Owner
 Butcher
 Carpenter
 Carpet Cleaner
 Caterer
 Chiropractor
 Consultant
 Dentist

Engineer
 Engraver
 Exterminator
 Financial Planner
 Funeral Director
 Interior Decorator
Who do you know who is a(n)...
 Lawyer
 Mover
 Notary Public
 Nurse
 Nutritionist
 Office Cleaner
 Ophthalmologist
 Optometrist
 Orthodontist
 Painter
 Pharmacist
 Pharmaceutical- Rep
 Photographer
 Physical Therapist
 Physician (Family)
 Physician
 (Dermatologist)
 Physician (OB-GYN)
 Physician
 Piano Instructor
 Plumber
 Police Officer
 Psychologist
 Psychotherapist
 Publisher
 Real Estate Agent
 Recruiter
 Reporter
 Retired Executive
 Sales Person
 Representative
 Security Guard
 Telemarketer

Advertising
 Alarm System
 Auto
 Antiques
 Audio-Visual
 Equipment
 Auto Repairs
 Auto Lessons
 Awnings
 Balloons
 Banquet Room
 Barbecue
 Battery
 Beer
Who sold you your
 Bicycle
 Bed
 Bird Food
 Blinds
 Boat
 Boat Supplies
 Boat Repairs
 Boat Storage
 Boiler
 Books
 Boots
 Bricks
 Brochure
 Bridal Gown
 Burglar Alarm
 Business Machines
 Cabinets
 Cable TV Service
 Camera
 Camper
 Candy
 Car Wash
 Carpeting
 Carpet Cleaning
 Cash Register
 Cat

Christmas Tree
 Clothing
 Computer
 Computer Supplies
 Computer Software
 Condominium
 Contact Lenses
 Construction
 Copier
 Cosmetics
 Dog
 Dry Cleaning
 Exercise Equipment
 Eye Glasses
 Fax
 Fence
 Firewood
 Fish
 Flowers
 Formal Wear
Who sold you your
 Furniture
 Gas
 Golf Equipment
 Horse
 Hot Tub
 House
 Insurance
 Investments
 Jewelry
 Loan
 Luggage
 Lawn
 Limousine
 Manicure
 Medicine
 Mobile Telephone
 Mortgage
 Motorcycle
 Muffler
 Music

Dietician	Veterinarian	Cement	Mutual Fund
Electrician	Who sold you your	Chimney Cleaning	Newspaper
Office Furniture	Storm Windows	Editor	Vacuum Cleaner
Office Supplies	Surgical Equipment	Lifeguard	Videos (VCR)
Oil	Tailoring	Fisherman	Voice Mail
Paging Service	Tax Return	Farmer	Vitamins
Paint	Telephone	Who do you know at	Wallpaper
Paper	Telephone Equipment	Federal Government	Waste Removal
Party Supplies	Television	Garden Center	Water Filter
Paving	Tile	Golf Course	Wedding Supplies
Payroll	Tires	Hardware Store	Weed Control
Pet Supplies	Title	Health Club	Weight Control
Photography	Tools	Hospital	Welding
Piano	Towing	Hotel	Wine
Picture Framing	Toys	Kennel	Windows
Pizza	Other people	Library	Zippers
Pool	Bridge players	Museum	Who do you know at
Printing	People from past jobs	Night Club	Bingo
Quilting Materials	People you grew up with	Nursing Home	Bed & Breakfast
Records	High School Friends	Pharmacy	Bowling
Refrigerators	College Friends	Post Office	Camp
Rentals	Play sports with	Recycling Center	Child Care
Restaurant Equipment	Your next-door neighbors	Restaurant	Church
Resume	Health Club contacts	Redemption Center	Chamber-of -
Roofing	Mailman	Resort	Commerce
Salt & Sand	UPS Driver	School (High)	Clinic
Who sold you your	Federal Express Driver	School (College)	Clubs
Sewing Machine	Congressman or	School (Night)	Construction Site
Secretarial Services	Woman	Sightseeing Tours	Delicatessen
Septic Tank Servicing	Children's teachers	State Government	Down Town
Sheet Metal	Bridesmaids	Super Market	
Shoes	Military Friends	Tanning Salon	
Shoe Repair	Fraternity Friends	Tennis Court	
Shredding Machine	Sorority Friends	Theatre	
Siding	Taxi Driver	Thrift Shop	
Sign	Other networkers	Volunteer Group	
Skis	Parents of children's	Warehouse	
Skin Care	Friends	Work	
Snow Removal	Vacation friends	Yacht Club	
Sporting Goods		Who sold you your	
Spring Water		Trailer	

Sprinkler System
Stereo System
Storage
Store Fixtures

Model
Fire Chief
Flight Attendant
Bank Teller

Travel
Typesetting
Uniforms
Vacation Home

